



PKF
SMITH COOPER
SYSTEMS

**A Leading Sage
Business Partner**

Sage Business Partner

Contents

Who Are We?

- Page 3 Welcome
- Page 4 Who Are We?
- Page 5 Our Locations
- Page 6 Our History

Our Products

- Page 8 Our Products
- Page 9 Sage 50
- Sage 200 Standard
- Sage 200
- Sage Intacct

Sage For Your Industry

- Page 10 Manufacturing
- Distribution
- Page 11 Financial Services
- Hospitality
- Nonprofits
- Construction

Our Services

- Page 13 Support & Client Services
- Development
- Consultancy
- Page 14 Free Resources
- Page 15 Our Clients
- Page 16 Get In Touch

The Good Sage Guys to Deal With

Welcome

Welcome to our company brochure. We are an award-winning Sage business partner, offering a diverse range of integrated software solutions to businesses throughout the UK.

Since our launch in October 2014, we have achieved remarkable year-on-year growth through a blend of organic expansion with new and existing clients, and successful strategic acquisitions.

At the heart of our business lies our core ethos of being the “good guys” to work with. We strive to be the best partners to our customers and suppliers, upholding professionalism and a sense of urgency in everything we do. Our commitment to these values has been integral to our accomplishments thus far.

Our people are by far the biggest asset we have. Comprising of friendly and highly talented individuals, our team possesses years of experience. We also take great care to ensure that all new recruits fit straight in and understand our ethos ensuring a seamless integration for them and our clients. I very much hope that we will get to work together soon. As you read this brochure, please feel free to reach out to me with any questions.

Chris Smith
Managing Director



Who Are We?

PKF Smith Cooper Systems are an award-winning Sage business partner, providing a wide range of integrated software solutions to businesses in the UK.

We pride ourselves on being easy to deal with, while providing quality services and solutions that work for our clients in the short, medium, and long term.

With locations all over the UK, including our Head Office in Derby, you can be rest assured that there is a local expert on your doorstep.



Our Locations

PKF
SMITH COOPER
SYSTEMS

**Head Office
Derby**

Prospect House,
1 Prospect Place,
Derby
DE24 8HG
T: 01332 959 008

Reading

Building 220
Winnersh Triangle
Wharfedale Road
Wokingham
RG41 5TP
T: 0118 207 7779

Newcastle

Metropolitan House
Longrigg Road
Swalwell
Gateshead
NE16 3AS
T: 0191 300 1798

Nottingham

2 Lace Market Square
Nottingham
NG1 1PB
T: 0115 666 2538

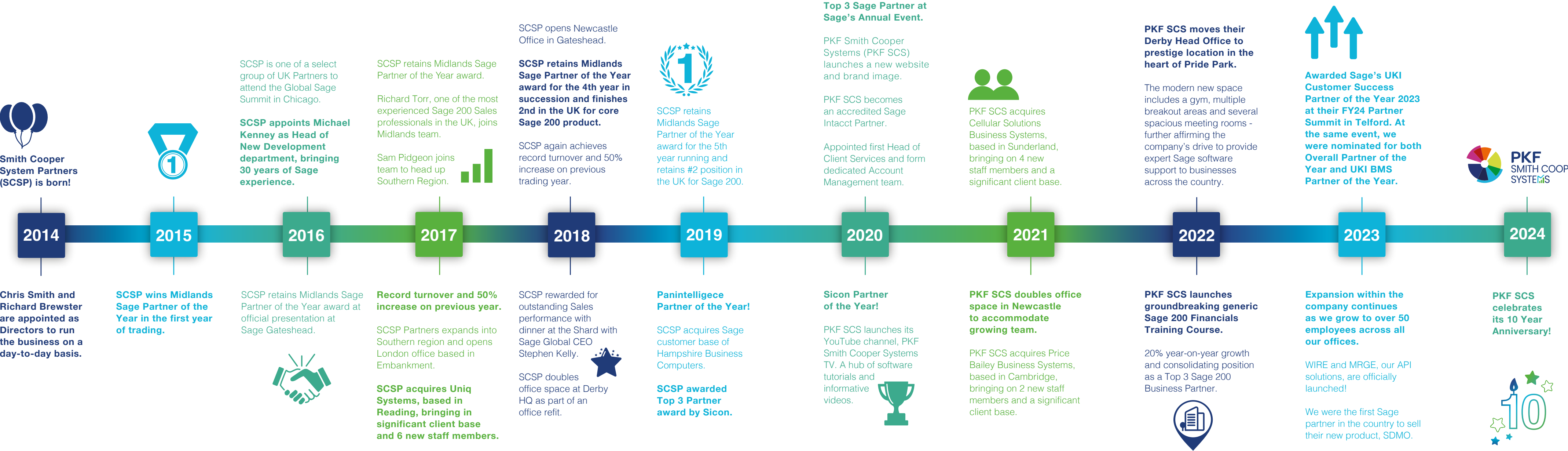
Birmingham

158 Edmund Street,
Birmingham
B3 2HB
T: 0121 827 8209

London

Vintage House
Albert Embankment
London
SE1 7TL
T: 0203 675 4564

[Click here to view
our locations](#)



Our Products

Our range of Sage solutions help you unlock potential within your business, from saving you time and reducing human error to automating and streamlining various business processes.

Sage 50

Sage 50 Accounts is, by a long way, the UK's most popular accounting solution for small businesses. It combines reliable desktop accounting software with secure cloud and mobile access and is specially designed for small and medium-sized businesses. Sage 50 Accounts helps users manage their day-to-day finances, VAT returns and year-end accounts simply and efficiently.

[Click here to find out more about our Sage products](#)

Sage 200 Standard Online

Sage 200 Standard Online is the entry-level version of the Sage 200 product range. It is powerful, easy to use, and a popular choice for businesses wanting to manage their accounts online. It is ideal for businesses with a small number of users and no requirement for enhanced functionality.



Sage 200

Sage 200 is a robust, integrated software suite that extends beyond core accounting. It offers customisable modules to fit your business requirements, including stock management, project management, manufacturing processes, customer relationship management (CRM), and payment functionalities. Sage 200 Professional provides the added benefit of connecting with a wide range of third-party add-ons, ensuring a tailored solution for your specific business needs.

Sage Intacct

Sage Intacct is a powerful, cloud native, accounting solution which prides itself on its innovative features, powerful foundation and flexible integration connections. It combines the automation of complex processes with multi-dimensional data analysis, regardless of company or group structure. Users also have the flexibility to easily add more commercial functionality with the Distribution and Manufacturing Operations module.





Distribution

Routines and regulations in the Distribution industry are constantly evolving. To stay ahead and on top, you need to leverage these changes to your advantage. In addition to our many years of experience in providing Sage solutions to Distribution businesses, we have experience in the technical aspects of your process such as e-commerce and courier integration, labelling and business intelligence reporting.

[Click here to find out more about our industries](#)



Hospitality

Staying compliant, maintaining customer experiences and managing costs are all variables Hospitality businesses must manage. We understand how important it is to ensure all your back-office systems integrate. We offer robust solutions that integrate with your booking systems, monitor revenue in real-time and can track your inventory. By leveraging our knowledge and experience, we are on hand to help you navigate the path to growth.



Construction

The Construction sector is a constantly evolving industry that can be challenging to navigate and keep up with. We are here to help you adapt to the changes and what they could mean for your business processes. We understand that your construction business will always have specialist system requirements, which is why we offer software solutions that include CIS processing, applications for payment, retentions, cost-to-complete, and more.



**EXPERTS IN
EVERYTHING**

Our Services

The buying process is only one half of the story when you choose PKF Smith Cooper Systems. When you partner with us you get more than just Sage resellers. We are business partners. We are here to make sure you are fully supported and educated around your solutions.



Support & Client Services

We realise that the smooth running of your Sage system is a key part of ensuring the continuity of your business and daily processes. This is why our award-winning Sage Support team is staffed by accredited Sage technicians with many years experience working with Sage and all associated products (Sicon, Draycir, Eureka, EPoS etc.)

Our Client Services team acts as a liaison between our various internal departments, our suppliers and our valued clients. They ensure clients have an open line of communication regarding their project and provide key administration back up to our technical teams.

Our Support and Client Services departments are crucial components in our operation and are one of the main reasons we enjoy one of the highest customer retention rates in the Sage UK Channel.



Development

As accredited Sage developers we have the ability and experience to tailor your Sage application to meet your exact requirements. This may be a simple additional field on a data entry screen or a whole new module that integrates with the standard suite. All of our development is done in-house by our own team which ensures a seamless deployment alongside your core project. We also have a catalogue of our own in-house developed products and facilities, including our flagship API for Sage 200.

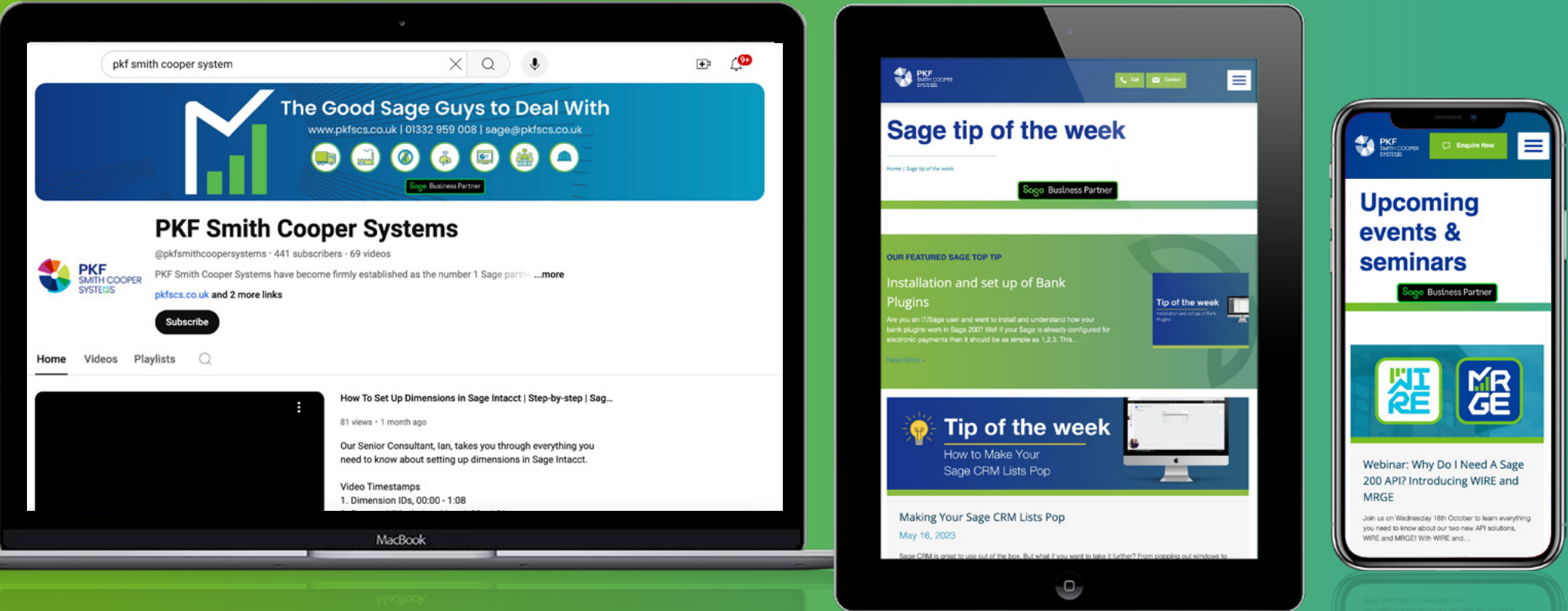


Consultancy

Our experienced Consultancy team offer a full range of professional services to help you with your Sage software. Technical installations, site audits, training, report designs, data migrations, project managements and data investigations are just some of the many services we offer. Whether you are new to Sage, upgrading an old system or simply wish to get more from your current Sage solutions, our professional friendly team can help. Whatever your size of project, our structured but agile project methodology allows us to tailor our services to suit you and ensure a great outcome for your investment.

Free Resources

We have a range of free resources available on our website for you to access. From our Sage tip of the week and YouTube videos, to whitepapers and articles.



Our Clients



“Our experience with PKF Smith Cooper Systems has been first class. From the moment we met Chris and Rich we knew we had found a partner who, not only matched our company values, but had the expertise to ensure our system works “for us”. Now we can focus on our main business objectives”

Sam Kirk
Managing Director at J-Flex



“We’ve worked with [PKF Smith Cooper Systems] for quite a long time, therefore the trust is there. When we have any issues, the Support Service is always there.”

Lindsey Bristow
General Manager of Swisstulle Ltd.



“PKF Smith Cooper Systems’ willingness to show us how to sort problems, rather than just magically doing them in the background, is exactly what attracted me to moving over to them. It feels like we have a partner, rather than just a vendor, in this process”

Jon Whiten
Owner of DEEGEE Controls Ltd



“Whenever we have a query, Smith Cooper has been very responsive and helpful. We are happy to recommend them to anyone looking for help with their Sage products.”

Wayne Matts
Financial Director at LOROS



“I would like to pass on our thanks to Dave and Ben for the excellent training they provided, through the training week. Since my return from leave, I have had nothing but praise from the team, top down, about how good the training was. Dave and Ben were able to drive some confidence in Sage, back into the team, after a couple of years of frustrations with our previous Sage partners. Due to the success of the training, which really sold PKF Smith Cooper’s capability, we are now confident Sage will bring a real benefit to our company for the first time!”

Tony Holmes
Head of Operations, Drumgrange



PKF
SMITH COOPER
SYSTEMS

Get In Touch

Find out how we can help you make the most of your Sage software.

Head Office

Prospect House,
1 Prospect Place,
Derby,
DE24 8HG
01332 959 008

Connect

sage@pkfscs.co.uk
www.pkfscs.co.uk

Call Us

Derby	01332 959 008
London	0203 675 4564
Birmingham	0121 827 8209
Nottingham	0115 666 2538
Reading	0118 207 7779
Newcastle	0191 300 1798

Follow Us



Sage Business Partner

The Good Sage Guys to Deal With